

**BEUS** \_\_\_\_\_  
**GILBERT**



## *High Stakes Legal Representation Since 1982*

Beus Gilbert PLLC is a boutique law firm concentrating on high stakes litigation, real estate and zoning law. Demonstrating a relentless commitment to represent our clients' interests, our attorneys are listed among the best in the nation and described as "tenacious," "well respected," "super knowledgeable," and "highly successful" in peer reviews. What we say is that when it comes to representing our clients, we do what it takes to get the results you want and need. Period.

# ABOUT

## *Our History*

Leo Beus and Paul Gilbert met in the Netherlands when they were just 19 years old while serving as missionaries for the Church of Jesus Christ of Latter-day Saints and became fast friends. That friendship has been nurtured for over 50 years. Each served in the military and attended Brigham Young University, where they were officially debate partners and unofficially intellectual sparring opponents, leading both to work harder and achieve more. While Leo attended University of Michigan School of Law, Paul was drawn to the West Coast to attend Berkeley's Boalt Hall Law School. Their friendship continued throughout law school and both were recruited to a major Phoenix law firm by former US Solicitor General and BYU President, Rex Lee. In 1982, the two joined forces to start their own firm. Today, Beus Gilbert PLLC is ranked among Arizona's top law firms with local, national and international clients and recognition. The Firm's founders have instilled a client-focused culture that attracts attorneys who have a commitment to hard work, quality and excellence.



## *What Others Say about the Firm*

### **About Our Litigation Practice:**

“Beus Gilbert has the expertise as a result of many large cases it has handled and has very bright and responsive lawyers. It is also willing to proceed once the decision to handle the matter is made even though the road may become rough.” Gerald Smith, Partner, Lewis and Roca LLP (now Lewis Roca Rothgerber Christie) (This comment appears on the U.S. News & Best Lawyers “Best Law Firms” website at [bestlawfirms.usnews.com](http://bestlawfirms.usnews.com)).

“Leo Beus of Beus Gilbert may operate in stealth mode outside of Arizona, but first-tier law firms outside of Arizona that have faced off against him know his firm well. This works to Beus Gilbert’s advantage, and law firms and adversaries on the other side should never, ever underestimate this firm. Beus Gilbert, which has built a reputation in the securities law area, has won and settled major cases in other areas like IP litigation.” Augie Cheng, Arizona Technology Enterprises (ASU) (This comment appears on the U.S. News & Best Lawyers “Best Law Firms” website at [bestlawfirms.usnews.com](http://bestlawfirms.usnews.com)).

“With just 30 lawyers and no website, Beus Gilbert keeps punching above its weight.” (As reported in *The AmLaw Litigation Daily*, May 5, 2015; article appeared prior to the Firm’s website launch).

“Leo Beus of Beus Gilbert is always available to speak and discuss matters. He’s open to suggestions and resolution, and accommodates the many requests we have of him. I find our debates useful and beneficial as it gives me an insight into the inner complexities of the matters we’re involved in.” Anonymous (This comment appears on the U.S. News & Best Lawyers “Best Law Firms” website at [bestlawfirms.usnews.com](http://bestlawfirms.usnews.com)).

“I used Beus Gilbert when I was a trustee of Boston Chicken. They were superb. As a result, I was even able to make a small distribution to subordinated debt holders.” Gerald K. Smith, Gerald K. Smith & John C. Smith Law Offices (This comment appears on the U.S. News & Best Lawyers “Best Law Firms” website at [bestlawfirms.usnews.com](http://bestlawfirms.usnews.com)).

About Leo Beus: “He’s very aggressive,” said Mike Manning, a partner at the Phoenix office of Stinson Leonard Street LLP, who has been aligned with and against Beus in the courtroom. “In litigation, this man is flat-ass brilliant. I don’t think he has an equal in Arizona or this part of the country.” (This comment appears in the Cover Story of the March 4, 2016 Phoenix Business Journal article by M. Sunnucks).

About Leo Beus: “He’s a top-notch litigator and has a unique style. He organizes, devotes huge resources and doesn’t overlook anything. He has acted on commercial cases across the nation, and is also well known for acting on professional liability matters.” (This comment appears in the 2015 Chambers & Partners USA General Commercial Litigation Ranking).

### **About our Real Estate and Land Use/Zoning Practice:**

“The Beus Gilbert law firm is the most respected land use and zoning firm in the Phoenix area. They have a great reputation with all the municipalities and tend to get great results.” Larry Gunning, Cobblestone Auto Spa (This comment appears in the 2015 Chambers & Partners USA General Commercial Litigation Ranking).

“Beus Gilbert has been far and away our most reliable law firm in Phoenix Valley. They have never failed to deliver on point, competent, logical, and defensible positioning in all of our entitlement development directives... I could not recommend them higher, and this is not a paid advertisement; in fact, we have paid handsomely for their services, but it was money well spent.” Randy Black, Jr. Principal, Land Baron Investments (This comment appears in the 2015 Chambers & Partners USA General Commercial Litigation Ranking).

“Beus Gilbert dealings have all been handled extremely well. They gave a great depth of information.” Anonymous (This comment appears on the U.S. News & Best Lawyers “Best Law Firms” website at [bestlawfirms.usnews.com](http://bestlawfirms.usnews.com)).

“A zoning and land use stalwart, regarded as a go-to firm for Phoenix-based matters. Handles contentious and administrative proceedings on behalf of home builders and other developers.” (This comment appears in the 2015 Chambers & Partners USA General Commercial Litigation Ranking).

“They’re well respected, and the city officials trust them because they have such a good track record, which makes matters go smoothly.” (This comment appears in the 2015 Chambers & Partners USA General Commercial Litigation Ranking).

About Paul Gilbert: “As a zoning attorney, I can objectively say that Paul Gilbert is the dean of Arizona zoning attorneys,” said Jordan Rose, managing partner of Rose Law Group in Scottsdale. (This comment appears in the Cover Story of the March 4, 2016 Phoenix Business Journal article by M. Sunnucks).

About Paul Gilbert: “super knowledgeable, and held in high regard by officials and city staff – and he’s been highly successful.” (This comment appears in the 2015 Chambers & Partners USA General Commercial Litigation Ranking).